MINUTES

This meeting was held in person at the Co-op, 5/15/2025 Meeting started at 5:30 PM and ended at 7:20PM.

Board members present: Andrea Burkins (Co-President), Jerome Smith, Tricia Baehr, Jamie Carson, Clare Schwartz (Treasurer), John Walker, Laura Ann Edmonds (Secretary).

Board members not present: Terra Marshall (Co-President), Buffy Ford.

Others present: Amy Zimmerman (Board Assistant), Bobby Sullivan (General Manager), Sage Turner (FBFC CFO).

Meeting Summary:

- Check-ins
- Owner Comments
- May Meeting Agenda, approved
- April 2025 Minutes, approved
- GM Reports
 - BI Financial Condition, approved
- Miscellaneous check-ins & updates
 - Real Estate Presentation from Sage
 - Patronage Rebate Discussion

Check-ins

Owner Comments

• Sage: We should do a patronage rebate this year for owners.

Approve Agenda

• Lulu motioned to approve, Buffy Agenda, Buffy seconded. Motion approved.

Approve Minutes

• Jamie motioned to approve, Jerome seconded. Motion approved.

GM Reports

- BI Financial Condition
 - Bobby and Sage presented the financial reports.
 - Store performing consistently well. 16% growth in the 1st quarter.
 - Andrea voted, Jamie seconded. Approved.

Miscellaneous check-ins & updates

• Sage, Real Estate Presentation:

- Lazoom lot purchase (76 Biltmore).
 - Sage will create a folder for this project.
 - In 2016 we purchased for \$2.4 million at 4% 10 year balloon.
 - Balloon payment of \$1.763 Million Due August 2026.
 - There's a concern about parking. Parking crucial for store operations.
 - Three main options presented for property:
 - Refinance entire property.
 - Survey and sell part of property.
 - Sell entire property.
 - The Board's Role:
 - There has to be a vote. A majority must support the deal.
 - Must be noted in the minutes, they will go in the real estate document.
 - Authorize an amount to buy or sell property.
 - Authorize an individual to carryout the process (last time it was Sage).
 - Sage suggested a timeline:
 - May: getting into the plan
 - June: Expansion background and next steps see slide for the rest.
 - July: Bring consultant or secure legal counsel.
 - August/September: Finalize plans.
- Patronage Rebate Vote Needed:
 - A vote will be needed ASAP.
 - The Patronage triggers a bump in sales.
 - The board did a tentative vote and everyone present thought it was a good idea.
 - Last rebate was for 2022 and was issued in 2023

Next meeting will be 6/19/2025 at 5:30 pm.

Amy Zimmerman, Board Assistant